

PROJECTED MONTHLY INCOME PROFORMA FOR:			Laundromat Case Study					
at Sq. ft. :	3955		QTY	\$/VEND	URNS-DAY 3	URNS-DAY 4	URNS-DAY 5	URNS-DAY 6
<b>INCOME</b>			Natl. Avg.					
	HCT 020 20lb Washer	20	\$2.50	\$ 4,562	\$ 6,083	\$ 7,604	\$ 9,125	
	HCT 040 40lb Washer	18	\$4.50	\$ 7,391	\$ 9,855	\$ 12,319	\$ 14,782	
	HCT 060 60lb Washer	10	\$6.50	\$ 5,931	\$ 7,908	\$ 9,885	\$ 11,862	
	HCT 080 80lb Washer	3	\$8.50	\$ 2,327	\$ 3,102	\$ 3,878	\$ 4,654	
	MONTHLY WASHER INCOME			\$ 17,885	\$ 23,847	\$ 29,808	\$ 35,770	
	MONTHLY DRYER INCOME @ 30% Washer Income			\$ 5,365	\$ 7,154	\$ 8,942	\$ 10,731	
	WASHER/DRYER SUBTOTAL			\$ 23,250	\$ 31,001	\$ 38,751	\$ 46,501	
<b>ADDITIONAL SERVICES</b>								
		Daily Wash/Dry/Fold lbs:	100	150	200	250		
	WASH/DRY/FOLD (GROSS) @ \$1.50/lb x30 days/month		\$ 4,500	\$ 6,750	\$ 9,000	\$ 11,250		
	VENDING(GROSS) soap, soda, snacks, video, etc.		\$ 2,000	\$ 2,850	\$ 3,700	\$ 4,500		
	DRY CLEANING & OUT SOURCING - NET							
TOTAL INCOME			MONTHLY	\$ 29,750	\$ 40,601	\$ 51,451	\$ 62,251	
			ANNUALLY	\$ 357,006	\$ 487,208	\$ 617,410	\$ 747,012	
<b>EXPENSES</b>								
	UTILITIES (@ 18% of Washer/Dryer Income)		\$ 4,185	\$ 5,580	\$ 6,975	\$ 8,370		
	RENT		\$ 5,532	\$ 5,532	\$ 5,532	\$ 5,532		
	LABOR		\$ 3,030	\$ 3,030	\$ 3,030	\$ 3,030		
	INSURANCE		\$ 599	\$ 599	\$ 599	\$ 599		
	CLEANING SERVICE & TRASH		\$ 100	\$ 100	\$ 100	\$ 100		
	ADVERTISING		\$ 150	\$ 200	\$ 250	\$ 300		
	PARTS & REPAIRS		\$ -	\$ -	\$ -	\$ -		
	VENDING COSTS		\$ 660	\$ 941	\$ 1,221	\$ 1,485		
	DROP OFF SUPPLIES		\$ 450	\$ 675	\$ 900	\$ 1,125		
TOTAL EXPENSES				\$ 14,706	\$ 16,657	\$ 18,607	\$ 20,541	
			% OF INCOME	49.43%	41.03%	36.16%	33.00%	
<b>CASH FLOW BEFORE NOTE PAYMENT</b>								
□								
			MONTHLY	\$ 15,044	\$ 23,944	\$ 32,844	\$ 41,710	
			ANNUALLY	\$ 180,533	\$ 287,329	\$ 394,124	\$ 500,518	
			% OF INCOME	50.57%	58.97%	63.84%	67.00%	



Discover the Difference

800-866-6905 | www.leslaundry.com | info@leslaundry.com